









THE UFM BUSINESS FORUM 18 June 2019 Four Seasons Hotel Cairo at The First Residence 35 El Giza Street, Cairo, 12311, Egypt

Agenda

08:00 - 09:00	Registration and networking
09:00 - 09:20	Welcoming remarks
	H.E. Nasser Kamel
	UfM Secretary General
	Mr. Ahmed Fl Wakil
	President of the Association of the Mediterranean Chambers of Commerce and Industry
	(ASCAME)
	Keynote Speeches
	UfM Jordan Co-Presidency
	H.E. Yousef Al-Shamali
	Secretary General of the Ministry of Industry, Trade and Supply
	, , , , , , , , , , , , , , , , , , , ,
	UfM EU Co-Presidency
	H.E. Ivan Surkoš
	Head of the European Union Delegation to Egypt
	H.E. Eng/Amr Nassar
	Minister of Trade and Industry of the Arab Republic of Egypt
	Merchandise Trade: Challenges, barriers and prospects
	Moderator: Mr. Adrian Taylor
09:25 - 09:30	Keynote Speech
	H.E. Niklas Johansson
	State Secretary to the Minister for Foreign Trade of Sweden
09:30 - 10:30	Session 1
	The business community: Opportunities, challenges and expectations
	What opportunities can be expected from liberalizing trade in goods for businesses in the
	Mediterranean, north-south as well as south-south? What barriers still exist for the private
	sector to fully exploit the opportunities of free trade? How can these barriers be removed?
	Panelists
	- Mr. Maher Al Mahrouk, Director-General, Jordan Chamber of Industry
	- Mr. Vassilis Korkidis, President, Piraeus Chamber of Commerce Trade, Retail and
	Franchise Working Commission, Association of Mediterranean Chambers of Commerce
	(ASCAME)
	Q&As
10:30 - 11:00	Coffee Break











11:00 – 12:00	Session 2 Governments and regulators: Policies, negotiations and implementation What are the policy options and specific reform steps that can be taken, at the domestic level, to advance trade liberalization within the Mediterranean region? Panelists - Mr. Ignacio Garcia Bercero, Director/ Chief Negotiator, DG Trade, European Commission - Ms. Latifa Elbouabdellaoui, Director for International Affairs, Ministry of Industry, Trade and Investment and the Digital Economy of Morocco	
	- Ambassador Dr. Magda Shahin, Advisor to the Minister of Trade and Industry of Egypt	
	Q&As	
12:00 - 13:00	Session 3	
	International cooperation: The role of regional and global governance What is the institutional and legal framework to support free trade efforts by states and businesses in the Mediterranean? How can implementation and the use of trade agreements be enhanced? How can international cooperation in the WTO framework be further strengthened? Can the Euro-Mediterranean Free Trade Area become a reality?	
	Panelists - Mr. Ahmed El Farra, Cluster Excellence Expert, National Program Coordinator, Palestine/UNIDO - Ms. Elodie Robin, Manager, Capacity Building Portfolio, Trade and Market Intelligence Section, The International Trade Centre (ITC) - Mr. Sherif Hazem, International Trade Expert	
	- Ms. Suja Rishikesh, Director, Market Access Division, World Trade Organization (WTO)	
	Q&As	
13:00 - 14:00	Lunch	
Harnessing the Potential of New Trends and Technologies for E-Commerce Moderator: Ms. Leena Ilmola		
14:00 - 14:15	Keynote Speeches	
	H.E. João Torres	
	Secretary of State for Consumer Protection of Portugal	
	Ms. Roula Moussa	
	CEO of DiasporalD & Netways	
	Lebanon	
14:15 - 15:15	Session 4 The business community: Opportunities, challenges and expectations Where do businesses in the Mediterranean see the opportunities and risks of new technologies and digital trade? What are the private sector's expectations towards regulators?	
	Panelists - Mr. Ayhan Kızıltan, President of the Mersin Chamber of Commerce and Industry and President of the Innovation and ITC Working Commission of ASCAME - Mr. Apoorva Kumar, CEO Jumia Egypt, Jumia group - Ms. Noora Shanak, Director of Business Development/Partner, Shopgo - Mr. Wasil Rezk, Founder, TIGARTI	
	Q&As	











15:15 – 16:15	Session 5
	The governments and the regulators: Challenges beyond market access?
	To what extent are regulators -overwhelmed by new realities? What are their most
	challenging regulatory issues? How can we regulate in the least trade restrictive manner
	while ensuring the attainment of public policy objectives? How can inter-agency
	collaboration at the national level be improved to deal with such multidisciplinary issues?
	Conaboration at the national level be improved to dear with sach manualscipiniary issues:
	Panelists
	- Dr. Nagwa El Shenawy , Under Secretary of State for Information Decision Support,
	Manager of the e-commerce Program, Ministry of Communication and Information
	Technology, Egypt
	- H.E. Tõnis Nirk, Ambassador at Large for Digital Affairs, Estonia
	- Eng. Hala El Gohary, Acting President of the Information Technology Industry
	Development Agency (ITIDA), Egypt
	Development Agency (TribA), Egypt
	Q&As
16:15 - 16:45	Coffee Break
16:45 - 17:45	Session 6
	International cooperation: International organizations and interoperability
	What forms of international cooperation, including the WTO framework, would be needed
	to facilitate cross-border business? How can jurisdictional interoperability be ensured in a
	manner that strikes the right balance between trade liberalization and necessary
	regulation for the public interest?
	Panelists
	- Mr. Abdel Hamid Mamdouh, Former Director of Trade in Services and Investment
	Division, World Trade Organization (WTO) – Senior Counsel at King & Spalding LLP, and
	Visiting Professor at Queen Mary, London University.
	- Mr. Fakhry Alhazaimeh, Executive President, Agadir Technical Unit
	- Mr. James Howe, ITC Senior Advisor, International Trade Centre (ITC)
17.45 10.00	Q&As
17:45 - 18:00	Wrap-up and Conclusions of the UfM Business Forum
	Mr. Rachid Maaninou
10.00 10.30	UfM Deputy Secretary General for Business Development and Employment
18:00 - 19:30	Networking Cocktail

^{*} Simultaneous translation will be provided for all sessions in English, French and Arabic.