

PRESS RELEASE

**The International Logistics and Material Handling Exhibition
beats the number and the quality of visitors of the previous
edition**

SIL 2011 ABSOLUTELY PACKED

- **The 14th edition of the International Logistics and Material Handling Exhibition, leader in Spain and Southern Europe, will take place from 5th to 8th June 2012**

Barcelona, 10th June 2011. The International Logistics and Material Handling Exhibition closed its thirteenth edition today with a huge success in terms of visitors. **Enrique Lacalle**, Chairman of the SIL Organizing Committee indicated that *“more than 600 participating companies, 100 worldwide innovations, 250 companies’ events, 40 % internationality and the maximum representation of the Spanish, Catalan and municipal government back up the success of this edition, which has exceed all expectations”*. Moreover, Lacalle added *“the rise in professional visitors as well as the number of business contacts and turnover achieved proves also that SIL has become again the meeting point of the logistics sector”*. Once again SIL has strengthened its leadership in Spain and Southern Europe.

The estimated turnover was around **2.000** million Euros despite the current situation.

EXHIBITION DATA

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Trade visitors

51,000**Updated information at:****www.silbcn.com****SIL Press and Communication Dept.:** Lluís López Yuste.**Tel.** + (34) 932 638 150 - **E-mail:** comunicacionsil@el-consorci.com

Participating companies	<u>600</u>
National companies	<u>60%</u>
International companies	<u>40%</u>
Accredited members of the press	<u>225</u>

9th MEDITERRANEAN LOGISTICS AND TRANSPORT FORUM

The Chairman of the SIL Organizing Committee, **Enrique Lacalle**, wishes to highlight that *“this year we have celebrated the biggest conferences program, with 16 technical conferences and more participation of professionals than ever”*. This fact reaffirms the role of SIL as a meeting point and centre of discussion for the sector.

FACTS ABOUT THE EVENTS

Participants in all the conferences	<u>3,210</u>
SIL technical conferences	<u>16</u>
Private companies events	<u>250</u>

FACTS

9th Mediterranean Logistics and Transport Forum

Technical conferences

Forum speakers	<u>29</u>
Forum sessions	<u>4</u>
Technical conferences speakers	<u>110</u>
Number of participants	<u>350</u>

OPENING CEREMONY

- The official opening ceremony was presided over by the Minister of Development, **José Blanco**, together with the Catalan Minister for Territory and Sustainability, **Lluís Recoder**, the interim Mayor of Barcelona, **Jordi Hereu**, the Secretary of State for Transport of the Ministry of Development, **Isaías Taboas**, the Mayor-elect of Barcelona, **Xavier Trias**, the Delegate in Catalonia of the Spanish Government, **Joan Rangel**, and the President of the Barcelona Chamber of Commerce, **Miquel Valls**, amongst others. The ceremony took place last 7th June at Fira de Barcelona Gran Vía venue.

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- A Lunch with the main logistics presidents offered by the President of the Catalan Government, Artur Mas, was held on Tuesday 7th June at the Palau de la Generalitat, seat of the Catalan presidency and government. This lunch counted with the assistance of the Presidents of the main logistics companies. **Lluís Recoder**, Catalan Minister for Territory and Sustainability, **Isaías Taboas**, Secretary of State for Transport, **Manuel Villalante**, Road Transport Managing Director, **José Luis Cachafeiro**, Secretary-General for Transport, **Manuel Royes**, the Special Delegate of the State at El Consorci de la Zona Franca de Barcelona, **Teófilo Serrano**, Chairman of Renfe, **Alberto Lafuente**, President of Correos, **Fernando González Laxe**, Chairman of Puertos del Estado, **Miquel Valls**, Chairman of the Barcelona Chamber of Commerce, **Juan Igancio Lema Devesa**, Chairman of AENA-CLASA, and the Chairman of Barcelona Port Authority, **Sixte Cambra**, amongst many others, did not miss the event.



7th SIL LOGISTICS AWARDS

- 7th edition of the SIL Logistics Awards:

Best National Logistics Company	Tradisa
Best International Logistics Company	Dematic Logistic Systems
Best National Logistics Project	Repsol
Best International Logistics Project	Jafza – Jebel Ali Free Zone

- The 7th SIL Logistics Awards were delivered by **José Blanco**, Minister of Development.

NEW CONFERENCES

- SIL, always in line with the evolution and needs of the national and international logistics sector, held **two new technical conferences**:
- ✓ **1st SIL E-commerce**
 - ✓ **1st SIL Chemical**

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TRADE INTERNATIONAL DELEGATIONS

SIL has received the visit of many trade international delegations which have made business with exhibiting companies. Delegations from **China, Turkey, Egypt, Algeria, Argentina, USA or Brazil**, have attended to SIL.

LOGISTICS CIRCLE

- ✓ The SIL2011 Logistics Circle has counted with the participation of **653 logistics directors** from well-known companies from different sectors such as food and mass market, automotive, metallurgy and iron and steel, pharmaceuticals and health care, chemical or textile.
- ✓ SIL has arranged more than **1,000 business meetings requests** between professional visitors and SIL participating companies.
- ✓ Within the SIL Point, space devoted to the Logistics Circle more than **600 direct business meetings** between logistics directors and SIL participating companies have taken place.

AUTHORITIES AND FIGURES

- The following are some of the top authorities and personalities that visited the 2011 Exhibition and participated in the Events:

National Authorities and Business Leaders:

- **Artur Mas**, President of the Catalan Government
- **José Blanco**, Minister of Development
- **Lluís Recoder**, Catalan Minister for Territory and Sustainability
- **Jordi Hereu**, Interim Mayor of Barcelona
- **Joan Rangel**, Delegate in Catalonia of the Spanish Government
- **Manuel Royes**, Special Delegate of the State at the Consorci de la Zona Franca
- **Miquel Valls**, Chairman of the Barcelona Chamber of Commerce

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- **Xavier Trias**, Major-elect of Barcelona.
- **Núria Marín**, Mayor of L'Hospitalet de Llobregat
- **Sixte Cambra**, Chairman of the Port Authority of Barcelona
- **Antonio González Marín**, Chairman of ADIF
- **Teófilo Serrano**, Chairman of Renfe
- **Alberto Lafuente**, Chairman of Correos
- **Fernando González Laxe**, Chairman of Puertos del Estado (Spanish Port Authority)
- **Juan Ignacio Lema Devesa**, Chairman of AENA-CLASA
- **Enrique Lacalle**, Chairman of the SIL Organizing Committee
- **Joaquín Gay de Montella**, Chairman of Fomento de Trabajo
- **Salvador Alemany**, Chairman of Abertis
- **Josep Andreu**, Chairman of Tarragona Port Authority
- **José Blázquez**, Chairman of ATOX
- **Antonio Campoy**, Chairman of MARMEDSA
- **Joan Garamendi**, Chairman of the Asociación Española de Concesionarios de Zonas y Depósitos Francos.
- **Francesc Homs**, Chairman of Abertis Logística
- **Marcos Montero**, Chairman of CETM
- **Cristina Guiral**, Chairman of Tradisa
- **Josep Piqué**, Chairman of Cercle d'Economia and Vueling
- **Jordi Miarnau**, Chairman of COMSA-EMTE.
- **Jacinto Seguí**, Chairman of FERRMED
- **Daniel Tarragona**, Chairman of CETM Portavehículos
- **Enric Ticó**, Chairman of Ferrocarrils de la Generalitat de Catalunya
- **Ramón Vázquez**, Chairman of ACTE.
- **Manuel Acero**, Managing Director of RENFE
- **Joan Amorós**, Secretary General of FERRMED
- **Jordi Archs**, CEO of Holding Condeminas – ERGRANSA
- **José Ballesta Germán**, Minister of Public Works and Planning of the Region of Murcia
- **Esteve Borrell**, Managing Director of El Consorci de la Zona Franca de Barcelona

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- **José Luis Cachafeiro**, Secretary-General for Transport of the Spanish Ministry of Development
- **Damià Calvet**, Secretary for Territory and Mobility of the Catalan Government
- **Agustín Cordón**, Managing Director of Fira de Barcelona
- **Fernando Echegaray**, Managing Director of Barcelona Airport
- **Pedro Fernández Frial**, Downstream Managing Director of REPSOL
- **Joan Font**, Managing Director of Abertis Logistica
- **Ricard Font**, Transport and Mobility Managing Director of the Catalan Government
- **Isidre Gavín**, Managing Director of CIMALSA
- **Susana Labiano**, Transport Managing Director of Navarra.
- **Pere Macias**, Chairman of Cercle d'Infraestructures
- **Salvador Marín Hernández**, Minister of University, Business and Investigation of the Region of Murcia
- **Josep Miarnau**, CEO of COMSA-EMTE
- **Sergio Moreno**, Director-Manager of the Agencia Pública Puertos de Andalucía
- **Francisco Reynés**, CEO of Abertis
- **Isaías Taboas**, Secretary of State for Transport
- **Luis Valero**, Managing Director of ANFAC
- **Manel Villalante**, Road Transport Managing Director of the Spanish Ministry of Development
- **Jordi William Carnes**, Deputy Mayor of Treasury and Economic Promotion of the Barcelona City Hall

International Authorities and Business Leaders:

- **Philippe de Fontaine Vive**, Vice-President of the European Investment Bank (EIB)
- **Tommaso Affinita**, Managing Director of Rete Autostrade Mediterranee Spa
- **Mansoor Al Bastaki**, Region Manager – Europe Global Sales of Jebel Ali Free Zone (JAFZA)
- **Livio Ambrogio**, Chairman of AMBROGIO TRANSPORTI SPA
- **Abdallah Benmaarouf**, Chairman of SNTR GROUPE (Argelia)

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- **Tian Bin**, Deputy Director of Wenzhou Municipal Foreign Economic and Trade Bureau
- **Risk Blasgen**, Chairman of the Council of Supply Chain Management Professionals (CSCMP)
- **Laurent Devulder**, Development and Strategic Director of Port de Calais
- **Alaa Ezz**, Secretary General of the Confederation of Egyptian European Business Associations (CEEBA)
- **Michael González**, CEO of Dematic Logistic Systems
- **Haytham Joud**, Chairman of Souria Holding and Chairman of Lattakia International Container Terminal
- **Hassan Kraytem**, Chairman of Port of Beirut
- **Thierry Le Guilloux**, Managing Director of Lorry-Rail
- **Philippe Mangeard**, Chairman of MODALHOR
- **Fabiane Margail**, Development Director of Port de Marseille
- **Li Maoyong**, Director of the Merchants and Public Relations Department of Foreign Affairs Office of Rizhao People's Government
- **Song Oiang**, Deputy Director of Foreign Affairs Office of Rizhao People's Government
- **Alessandro Ricci**, Chairman of Unione Interporti Riuniti
- **Douglas Schultz**, CEO of Noatum
- **Victor Shoemakers**, Chairman of ESPO
- **Giovanni Spadoni**, Chairman of MedCruise
- **Mehmet Yigit Alpogan**, Deputy Secretary General of the Union for the Mediterranean (UfM)

INFORMATION OF INTEREST

- This year, SIL met one of its main objectives: to be the most International Exhibition held thus far. The broad foreign business and institutional representation in 2011 has been vital in order to reaffirm SIL as the real world-wide space for know-how and business. Some of the countries most represented were: Germany, Algeria, Argentina, Belgium, Brazil, Chili, China, Colombia, France, Italy, Andorra, Holland, Poland, Luxembourg, Morocco, Mexico, Russia, Switzerland and Turkey.

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- The **13th edition of the International Logistics and Material Handling Exhibition** was also one of the largest spaces in Europe dedicated to commercial and knowledge exchange with an estimated turnover of **2.000 million Euros**.
- **SIL 2011** offered exhibiting companies and visitors a sector-differentiated Exhibition where the various areas related to logistics management were represented:
 - **Transport and Logistics Systems, Infrastructures and Real Estate**
 - **Storage, Equipment and Material Handling**
 - **Telematics, e-Business, Telecommunications, IT Solutions to get the world moving**
- The more than **3,210 professionals** that attended the various sessions held parallel to the Exhibition as delegates again proved SIL's commitment to spreading knowledge on the different areas of Logistics. 14 activities were scheduled for this edition:

9 th Mediterranean Logistics and Transport Forum	7 th June
4 th Mediterranean Ports Summit	7 th June
2 nd SIL FOOD Workshop	7 th June
CIMALSA Conference	8 th June
3 rd Information Logistics Systems Conference	8 th June
4 th Supply Chain Outsourcing Forum (SCOF)	8 th June
5 th SIL Auto	8 th June
3 rd CEL Conference	8 th June
1 st SIL E-commerce - New This Year!	9 th June
7 th Railway Conference	9 th June
12 th Conference on Free Zones and Bonded Warehouses	9 th June
6 th Material Handling and Storage Conference	9 th June
Tradisa Conference	9 th June

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1 st SIL Chemical - New This Year!	9 th June
2 nd SIL Pharma & Health Workshop	10 th June

- Since 1998, many companies and institutions have placed their trust in the International Logistics and Material Handling Exhibition; this year was no exception. **35 large firms**, including companies and institutions, became official SIL 2011 sponsors.

OVERALL, A VERY SATISFYING ASSESSMENT

The Special Delegate of the State at the Consorci de la Zona Franca de Barcelona, **Manuel Royes**, mentioned *“the Consortium’s satisfaction at having yet one more year made its own contribution to making Barcelona become the European logistics capital thanks to SIL, which was founded for this purpose by the Consortium 13 years ago”*.

Enrique Lacalle, Chairman of the SIL Organizing Committee, has announced that the **14th Exhibition** will take place from **5th to 8th June 2012** at the Fira de Barcelona Gran Vía Venue in Barcelona. Furthermore, **Lacalle** revealed that *“negotiations are underway for Chinese and Turkey to be guest countries at SIL 2012”*.

Finally, the Chairman of the SIL Organizing Committee, **Enrique Lacalle**, wanted to *“thank all Authorities, national and international associations that collaborated with the Exhibition, speakers, sponsors, exhibitors, national and international participants, visitors and the press as well as the city of Barcelona for their collaboration and enthusiasm which have made possible the success of this 13th International Logistics and Material Handling Exhibition possible”*. Once again, SIL has reaffirmed itself as the second most important Exhibition for the sector in Europe and the first in Spain and Southern Europe.

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