



Union for the Mediterranean
Union pour la Méditerranée
الإتحاد من أجل المتوسط

Call for secondments

Union for the Mediterranean Secretariat

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INTRODUCTION.....	2
Seconded Staff.....	2
JOB DESCRIPTION.....	4-17
Private Sector Expert - Business Development Division.....	4-6
Expert Business Development and Tourism - Cabinet/Business Development Division.....	7-9
Gender Equality Expert - Social and Civil Affairs Division.....	10-11
Vocational Education and Training Expert - Higher Education and Research Division.....	12-13
Expert in Research and Innovation - Higher Education and Research Division.....	14-15
Urban Development Expert - Transport and Urban Development Division.....	16-17
APPLICATION PROCEDURE.....	18



INTRODUCTION

The Secretariat of the Union for the Mediterranean (UfMS) in continuation of its previous Call for Secondment of 2017, is seeking to incorporate personnel for six posts to be allocated to its various Divisions/Departments/Units in order to be able to carry out its role and deal with increased activities on the basis of the approved work program in combination with the Road Map of its actions.

Working at the Secretariat gives seconded staff a unique opportunity to gain experience in an international environment, deal with fostering regional initiatives and be part of a multicultural team.

Recalling the Secretariat's Staff Regulations, the Secretariat presents here below to the Senior Officials of the Member States of the Union for the Mediterranean the relevant Job Descriptions for the six posts, inviting them to examine the possibility to second an official with a view to filling these vacancies with suitable personnel in accordance with the specific Job Description for each post.

Seconded staff

It is reminded that according to the Staff Regulations, Seconded Officials, who must be nationals of the sending Member State, while subject to the authority of the Secretary General in the exercise of their functions at the Secretariat, remain in the service of their sending administration/employer (Member States and institutions) during the period of their service at the Secretariat and are paid by the same. Sending administrations also cover their social security benefits, pension and health insurance.

A Secondment Agreement establishing inter alia the terms and conditions of the appointment has to be signed before seconded personnel take office at the Secretariat.

During its Secondment at the UfMS, a seconded staff member may neither receive nor seek instructions in connection with the performance of their duties from any government, authority, organization or person outside the UfMS.



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JOB DESCRIPTIONS

Private Sector Expert I Business Development Division

Job Title	Private Sector Expert	Reports to	DSG Business Development
Division	Business Development	Staff Category	Seconded Staff

SUMMARY

As part of its mission in the Mediterranean, the UfM is focusing on supporting the private sector, which represents a substantial share of many Mediterranean local economies, employment and largely contributes to the region's economic growth. Being dedicated to working on the private sector with an emphasis on smaller size companies and local enterprises, the Seconded Expert will have an important role to aid the UfM to fulfil its objectives, to boost projects and programs with local and regional enterprises, stimulate growth and enhance employment.

The Seconded Expert will report to the DSG for Business Development for day-to-day engagement on projects for business development, execution and monitoring, and all other relevant activities. A high degree of commitment to the UfM's mandate and institutional goals is required from him/her, combined with possession of the technical skills necessary to anticipate and respond to complex and challenging environments.

PRIMARY RESPONSIBILITIES

- Work in close co-ordination with the DSG and other Business Development division team members to develop the UfM's pipeline of projects and programs with the private sector, with an emphasis on SMEs;
- Under the supervision and with the guidance of DSG, lead the origination, execution and monitoring of such programs and projects, proactively engaging in the oversight of these with their sponsors;
- Lead regular missions to develop such activities;
- Interact knowledgeably and professionally with local and foreign private sector senior executives, and active stakeholders;

- Work as team member and project manager on new projects and programs, following all aspects of project preparation (generation, due diligence, financial closing, monitoring), ensuring that quality of the structuring and implementation of projects/programs is consistent with UfM standards;
- Provide input to the DSG for setting business objectives;
- Develop and maintain contacts with the local private sector business communities for the purposes of the UfM projects/programs,
- Provide input for review and prepare all documentation for submission to and approval by the decision bodies of the UfM Secretariat;
- Liaise and work with other Departments, coordinating their involvement in the project/program as required;
- Actively participate in the monitoring of projects/programs including preparation of regular monitoring reports, managing client relationships, and recommend resolution of issues;
- Keep close relations with International Financial Institutions.

QUALIFICATIONS, SKILLS AND RELEVANT EXPERIENCE

- Relevant university degree (e.g. business administration, economics, finance);
- Relevant experience in the local business environment, in particular SMEs in the South and East Mediterranean region;
- Demonstrable successful track record of working through project/program cycles;
- Experience on private sector business development and negotiation skills;
- Ability to independently draft reports for UfM Senior Management;
- Excellent Excel modelling skills;
- Advanced understanding of investment and financial analysis and their application in investment decisions and transaction structuring, and credit background;
- Track record of working with Financial Institutions in fundraising;
- Sound decision making and problem resolution skills;

Competencies & Personal Attributes

- Results Oriented – Self-motivated with the ability, initiative, business drive and judgment to monitor projects and implement innovative solutions to monitoring cases;
- Team work - Ability to work as a proactive team member in scouting, executing and monitoring projects and programs;
- Interpersonal Skills - Ability to build effective working relationships with colleagues and clients in a multicultural environment;
- Integrity – Personal integrity with high ethical and professional standards;
- Planning - Ability to plan and organize work unsupervised and meet deadlines;
- Resilience- Ability to maintain strong performance under pressure;



- Ability to operate within the organizational framework with multiple reporting and communication lines.

LANGUAGES

English, French, Arabic and Spanish are working languages at the Secretariat. Excellent command of one of them is essential, while at the same time good knowledge of English or French is also necessary.



Business Development and Tourism Expert I Business Development Division /Cabinet

Job Title	Business Development and Tourism Expert	Reports to	DSG Business Development
Division/Area	Business Development/Cabinet	Staff Category	Seconded Staff

SUMMARY

As part of its mission in the Mediterranean, the UfM is focusing on supporting the private sector, which represents a substantial share of many Mediterranean local economies, employment and largely contributes to the region's economic growth. Being dedicated to working on the private sector with an emphasis on tourism and sustainability, the Seconded Expert will have an important role to aid the UfM to fulfil its objectives, to boost projects and programs with local and regional enterprises, stimulate growth in the tourism area and enhance employment.

The Seconded Expert/Officer will report to the DSG for Business Development for day-to-day engagement on projects for business development, execution and monitoring, and all other relevant activities. A high degree of commitment to the UfM's mandate and institutional goals is required from him/her, combined with possession of the technical skills necessary to anticipate and respond to complex and challenging environments.

PRIMARY RESPONSIBILITIES

- Work in close co-ordination with the DSG and other Business Development division team members to develop the UfM's pipeline of projects and programs with the private sector, with an emphasis on SMEs in the tourism area;
- Under the supervision and with the guidance of DSG, lead the origination, execution and monitoring of such programs and projects, proactively engaging in the oversight of these with their sponsors;
- Lead regular missions to develop such activities;
- Interact knowledgably and professionally with local and foreign private sector senior executives, and active stakeholders;

- Work as team member and project manager on new projects and programs, following all aspects of project preparation (generation, due diligence, financial closing, monitoring), ensuring that quality of the structuring and implementation of projects/programs is consistent with UfM standards;
- Provide input to the DSG for setting business objectives;
- Develop and maintain contacts with the local private sector business communities operating in the field of sustainable tourism for the purposes of the UfM projects/programs;
- Provide input for review and prepare all documentation for submission to and approval by the decision bodies of the UfM Secretariat;
- Liaise and work with other Departments, coordinating their involvement in the project/program as required;
- Actively participate in the monitoring of projects/programs including preparation of regular monitoring reports, managing client relationships, and recommend resolution of issues;
- Keep close relations with International Financial Institutions.

QUALIFICATIONS, SKILLS AND RELEVANT EXPERIENCE

- Relevant university degree (e.g. business administration, economics, finance);
- Relevant experience in the local business environment, in particular SMEs in the South and East Mediterranean region (tourism area);
- Demonstrable successful track record of working through project/program cycles;
- Experience on private sector business development and negotiation skills;
- Ability to independently draft reports for UfM Senior Management;
- Excellent Excel modelling skills;
- Advanced understanding of investment and financial analysis and their application in investment decisions and transaction structuring, and credit background;
- Track record of working with Financial Institutions in fundraising;
- Sound decision making and problem resolution skills;

Competencies & Personal Attributes

- Results Oriented – Self-motivated with the ability, initiative, business drive and judgment to monitor projects and implement innovative solutions to monitoring cases;
- Team work - Ability to work as a proactive team member in scouting, executing and monitoring projects and programs;
- Interpersonal Skills - Ability to build effective working relationships with colleagues and clients in a multicultural environment;
- Integrity – Personal integrity with high ethical and professional standards;
- Planning - Ability to plan and organize work unsupervised and meet deadlines;
- Resilience- Ability to maintain strong performance under pressure;
- Ability to operate within the organizational framework with multiple reporting and communication lines.



LANGUAGES

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Gender Equality Expert I Social and Civil Affairs Division

Job Title:	Gender Equality Expert	Reports to:	Senior DSG Social and Civil Affairs
Division:	Social and Civil Affairs	Staff Category:	Seconded Staff

SUMMARY

Under the supervision of the Senior DSG, the Expert will assist in carrying out the Division's Work Plan - namely in the area of social and civil affairs - by advising on and managing the appraisal, preparation, funding and implementation of regional/international projects, initiatives and / or activities pertaining to the Division's areas of intervention. A thorough knowledge about development cooperation and social affairs (preferably regarding the issue of gender equality or youth empowerment) is needed, with sufficient experience in managing projects in the related areas.

PRIMARY RESPONSIBILITIES

- Contribute to the design of the Division's strategy and work plan;
- In addition to maintaining relations with governments, develop contacts with key institutions and relevant associations and networks active in the priorities fields of the Division;
- Contribute to the Regional Dialogue on Women Empowerment and the preparation/follow up on the UfM Ministerial on Strengthening the Role of Women in Society;
- Identify and make proposals for potential projects, initiatives and activities and – in close cooperation with the promoter(s) – contribute to the development of project proposals;
- Report on project progress, problems and proposed solutions; contribute to the production of reports, information and communication tools in the areas of intervention;
- In cooperation with promoter(s), contribute to mobilizing the necessary funding of projects; maintain contacts with interested funding partners;
- Monitor and coordinate project work plans and progress; conduct evaluations and assessment of results - carry out all aspects of procurement processes related to the sectors of intervention (drafting Terms of References, launching tenders etc.);
- As necessary, manage external consultants, monitor performance, review outputs and recommend and carry out corrective action;
- Actively participate in relevant project and sector meetings and contribute to the preparation of UfM meetings and events when needed/requested, as well as UfM missions and high-level visits;



- Monitor developments in the sectors of intervention, propose relevant initiatives and report on sector issues;
- Contribute to the improvement of working methods by cooperating with other Divisions of the Secretariat, sharing experiences and promoting best practices.

QUALIFICATIONS, SKILLS AND RELEVANT EXPERIENCE

- University Degree;
- Minimum 3 years of experience relevant to the duties described above;
- Experience in working with development projects funded by international organizations and development agencies;
- Experience in working with Governments, NGOs, civil society networks, and institutions particularly in the Mediterranean;
- Strong analytical skills and ability to make sound judgments; critical thinking and problem solving skills;
- Planning and organizational skills;
- Computer literacy in MS office tools;
- Excellent communication, drafting and reporting skills;

Additional desirable qualifications

- Knowledge of and/or experience in Mediterranean countries;
- Knowledge of and professional experience in project management;
- Specialization in a relevant discipline for the Division's activity;
- Experience in fundraising;

LANGUAGES

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Vocational Education and Training Expert I Higher Education and Research Division

Job Title:	Vocational Education and Training Expert	Reports to:	DSG HER
Division:	Higher Education and Research (HER)	Staff Category:	Seconded Staff

SUMMARY

Under the supervision of the DSG, the Expert will assist in carrying out the Division's Work Program – namely in the area of Vocational Education and Training (VET) - by developing appropriate regional cooperation strategies and dialogue processes and by managing the appraisal, preparation, fundraising and follow-up of the implementation of projects and initiatives contributing to youth employment and economic growth in the Mediterranean region. A thorough knowledge about development cooperation and vocational education and training is needed, with relevant experience in managing international projects in this sector.

PRIMARY RESPONSIBILITIES

- Contribute to the preparation and implementation of the Division's strategy and work program;
- Develop contacts and build networks with key relevant actors, stakeholders, international financial institutions and donors, in addition to maintaining relations with competent administrations from UfM Member States;
- Design and implement appropriate regional cooperation strategies and dialogue processes;
- Identify, assess and propose potential projects which address VET challenges in the framework of the UfM mandate and support project promoters and partners throughout all stages of the UfM project life cycle (including fundraising, implementation, monitoring and promotion);
- Monitor developments of regional policies and programmes in the area of VET, in particular from the EU, and ensure close coordination of work with training and capacity-building activities implemented under other Divisions of the UfM Secretariat;
- Contribute to the follow-up on the Declarations of relevant Ministerial Conferences;
- Actively participate in relevant projects and sectorial meetings and contribute to the preparation of UfM meetings and events when needed as well as UfM missions and high-level visits;
- Contribute to produce information and communication tools in the related area.



QUALIFICATIONS, SKILLS AND RELEVANT EXPERIENCE

- University Degree at Master level;
- Minimum 3 years of experience relevant to the duties described above;
- Good knowledge of the EU external policies and instruments;
- Strong analytical, drafting and reporting skills; critical thinking and problem solving skills;
- Excellent communication and public speaking skills;
- Excellent team working and service orientation skills;
- Computer literacy in MS office tools.

Additional desirables qualifications

- Knowledge of and/or experience in Mediterranean countries;
- Knowledge of and professional experience in project management;
- Experience in VET cooperation.

LANGUAGES

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Expert in Research and Innovation | Higher Education and Research Division

Job Title	Expert in Research and Innovation	Reports to	DSG HER
Division	Higher Education and Research (HER)	Staff Category	Seconded Staff

SUMMARY

Under the supervision of the DSG, the Expert will assist in carrying out the Division's Work Program – namely in the area of research and innovation - by developing appropriate strategies and regional dialogue processes and managing the appraisal, preparation, funding and follow-up of the implementation of regional projects and initiatives.

A thorough knowledge on international research cooperation and policy will be required, together with relevant experience in participating in multinational projects and programs in the related area.

PRIMARY RESPONSIBILITIES

- Contribute to the preparation of the Division's strategy and work program;
- Develop contacts with key relevant actors, stakeholders, networks, international financial institutions and donors, in addition to maintaining relations with competent administrations from UfM Member States;
- Contribute to the follow up on relevant Ministerial Conference on Strengthening Euro-Mediterranean cooperation through Research and Innovation;
- Identify, assess and propose potential projects which address research and innovation challenges in the framework of the UfM mandate and support project promoters and partners throughout all stages of the UfM project life cycle (including fundraising, implementation, monitoring and promotion);
- Develop a fundraising strategy in the areas of intervention;
- Monitor developments in the sectors of intervention - policies and programs in the area of international science, technology and innovation, in particular from the EU – and ensure close coordination of work with Research and Innovation activities implemented under other Divisions of the UfM Secretariat;
- Actively participate in relevant projects and sectorial meetings and contribute to the preparation of UfM meetings and events when needed as well as UfM missions and high-level visits;



- Contribute to produce information and communication tools in the related area.

QUALIFICATIONS, SKILLS AND RELEVANT EXPERIENCE

- University degree at Master / PhD level;
- Minimum 5 years of experience relevant to the duties described above;
- Relevant experience in international scientific cooperation, particularly with Mediterranean countries;
- Relevant experience in fundraising in the sector;
- Knowledge of the EU external policies and instruments;
- Strong analytical skills and ability to make sound judgments; critical thinking and problem solving skills;
- Excellent communication, drafting and reporting skills;
- Computer literacy in MS office tools.

Additional desirables qualifications

- Knowledge of and/or experience in Mediterranean countries;
- Knowledge of and professional experience in project management.

LANGUAGES

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Urban Development Expert – Transport and Urban Development Division

Job Title:	Urban Development Expert	Reports to:	DSG Transport & Urban Development Division
Division:	Transport & Urban Development	Staff Category:	Seconded Staff

SUMMARY

Under the supervision of the relevant DSG, in link with the senior advisor, the project manager will assist in carrying out the Division's Work Plan - namely in the area of Urban Development - by advising on and managing the appraisal, preparation, funding and implementation of international projects, initiatives and/ or activities pertaining to the Division's areas of intervention.

PRIMARY RESPONSIBILITIES

- Identifies potential pertinent sustainable urban development pilot projects, initiatives and activities and – in close cooperation with the promoter(s) – contributes to the development of project proposals.
- In cooperation with promoter(s), contributes to mobilizing the necessary funding of projects; maintains contacts with interested funding partners.
- Monitors initiatives / project work plans and progress; conducts evaluations and assessment of results.
- Participate in the development of the overall evaluation of UPFI Initiative and in the preparation of the seminar to launch the evaluation.
- Carries out all aspects of procurement processes related to the sectors of intervention (drafting Terms of References, launching tenders etc.)
- Manages external consultants, monitors performance, reviews outputs and recommends and carries out corrective action when needed.
- Actively participates in relevant project and sector meetings and contributes to the preparation of UfM meetings and events in the sectors of intervention, as well as UfM missions and high-level visits.
- Reports on project progress, problems and proposed solutions; contributes to the production of reports, information and communication tools in the areas of intervention.
- Monitors developments in the sectors of intervention, proposes relevant initiatives and reports on sector issues.

- Contributes to the improvement of working methods, by cooperating with other divisions of the Secretariat, sharing experiences and promoting best practices.

QUALIFICATIONS, SKILLS AND RELEVANT EXPERIENCE

- University Degree in Economics / Social Sciences / Engineering or equivalent field.
- Minimum of 5 years of experience relevant to the duties described above.
- Proven knowledge of and professional experience in the urban development field.
- Knowledge of and professional experience in working with the existing networks and public and private organizations working in the urban development field.
- Experience in working with sustainable development projects funded by international organizations (in particular the EC), and development agencies.
- Knowledge of and/or experience in Mediterranean countries.
- Strong analytical skills and ability to make sound judgments; critical thinking and problem solving skills. Capacity to work on horizontal projects.
- Planning and organizational skills.
- Flexibility and capacity to adapt to organisational frames.
- Computer literacy in MS office tools.
- Excellent communication, drafting and reporting skills.

Additional desirables qualifications

- Proven knowledge of and professional experience in urban, capacity building, monitoring of projects and initiatives.
- Knowledge of Arabic and/or other languages from UfM countries.
- Expertise in EU Procurement rules.

LANGUAGES

Excellent command of either English or French, both orally and in writing, and good command of the remaining language.



APPLICATION PROCEDURES

Individuals interested in undertaking a secondment at the UfMS should apply by sending an e-mail to hr.secondment@ufmsecretariat.org **including a clear mention of the profile applied for.**

The following documents should be attached to the e-mail:

- A CV in English (pdf format only);
- A motivation letter in English in a separate document (pdf format only);
- A cover letter from the sending administration (institution/ministry) *.

In case the employer is not the Ministry of Foreign Affairs, a written approval (letter or e-mail) from the UfM Senior Official of the concerned Member State, or the Ministry of Foreign Affairs itself, should accompany the cover letter.

The applications are screened against **minimum eligibility** requirements** taking into account the expertise, experience, competencies and compliance of the candidate with the job description of the requested profile.

** Prior to any application for a Secondment the individual must obtain the approval/consent of his/her employer.*

**** Minimum Eligibility requirements:**

Be nationals of a UfM Member State; be employed by a national, regional or local public administration or an intergovernmental organization.