QUESTION 1
What kind of profiles are you looking for? Do you need someone with strong but general technical expertise on MEL and RBM, with training delivery experience, or are you also looking for trainers with sectoral expertise on the 3 priorities areas - Women Empowerment, Water, Environment and Blue Economy and Energy and Climate Action - ?

ANSWER 1
The contractor shall mobilise the necessary expertise to provide the following services on RBM-MEL:

- Adequate testing on the following RBM approaches: logical framework and outcome mapping (see answer 1 of Clarifications published on 3 August 2023)
- Deliver tailored in person training on logical framework approach (LFA) and outcome mapping approach.
- Support the elaboration, refining and use of MEL tools (theory of change, monitoring framework, indicators table, risk matrix, etc.).
- Support in defining the Institutional Development Plan (see Answer 2 of Clarifications published on 3 August 2023).
- Support UfM to formulate a proposal for a renewed and expanded cooperation with Sida, potentially including new areas of cooperation, beyond 2025 Plan (see answer 3 of Clarifications published on 3 August 2023).
- Support to UfM to produce reports foreseen under the cooperation agreement with Sida (see answer 4 of Clarifications published on 3 August 2023)

QUESTION 2
Under activities 3 and 9 it is mentioned that the contracted company should provide transport and accommodation for 35 participants for 2-3 day training in a suitable venue near Barcelona. It would be good to have more info about the event: are all participants currently based in Barcelona? Do we have to take into account specific budget orientations?

ANSWER 2
It is estimated that the maximum total of UfM staff participants (based in Barcelona) in activities 3 and 9 will be 35, likely divided into 3 level groups. It is up to the tenderer to offer the modality that will provide maximum benefits in terms of training and team building at optimal investment of time and money (see Clarifications published on 3 August 2023).
QUESTION 3
Please can you also clarify that UK based firms are able to bid for this opportunity.

ANSWER 3
Article 2.2 of UfM Procurement Guidelines that can be consulted in our website (https://ufmsecretariat.org/wp-content/uploads/2012/09/Annex-9.2-Procurement-Guidelines-v2022.pdf) provides as follows: “Eligibility rule Participation in tender procedures administered by the UfM is open on equal terms to all natural and legal persons effectively established in a Member State of the Union for the Mediterranean. Tenderers must state, in the tender, the country of which they are nationals by presenting the usual proof of nationality under their national legislation. This rule does not apply to the experts proposed by service providers taking part in tender procedures for service contracts.” The list of the UfM member states can be found here: https://ufmsecretariat.org/who-we-are/member-states/